

Sales Distribution

1150 10th Ave. South
Birmingham, Alabama 35205

india@uab.edu
205-929-1000

Profile

- Experience in the supply chain industry and international trades
- Level-headed in stressful situations with a strong sense of sales collateral & support
- Exposure to mobile technology, business development, merchandising, and operation sales

Skills

- Marketing Strategies & Campaigns
- Creative Team Leadership
- Product Positioning & Branding
- Web & Print Content Development
- Focus Group & Market Research
- Development of Training Materials
- Sales Collateral and Support
- Public & Media Relations

Education

University of Alabama at Birmingham
Bachelor of Science in Industrial Distribution
Professional Sales Certificate

April 2019

- **GPA: 3.3/4.0**

Employment Experience

Stryker

Birmingham, AL

Events Coordinator Intern (January 2018 – June 2018)

- Co-managed operational processes related to events, service, and solutions department
- Improved the franchise flights and logistics adherence throughout the changing compliance regulations
- Maintained relationships and leverage opportunities across multiple areas
- Developed and executed departmental work plans to monitor progress toward yearly goals and sales

Mayer Electric Supply

Birmingham, AL

Sales Trainee Associate (June 2017 – August 2017)

- Processed orders for inventory
- Developed a survey tool for employees, customers, and the company to evaluate sales and productivity
- Generated advertising and promotional brochures for products and services
- Rotated between warehouse and sales functions to ensure electrical wholesale industry supply

Student Professional Conferences

National Sales Network

Awardee 2016

International Studies

Education Abroad in Italy

March 2017

Education Abroad in China

May 2018